RISK MANAGEMENT IN ENERGY





Agenda



Global Energy Crisis as a Catalyst for Energy Transition & a Test for Energy Security

- 1. World Energy Trilemma
- 2. Black Sea Region: Security and Vulnerability
- 3. Recent Events
- 4. The BSTDB and its Activities in Energy



The World Energy Trilemma

The World Energy Trilemma: What is it?



The World Energy Trilemma are three competing issues that drive energy competition, namely:

- 1. Energy Security nation's capacity to meet current and future needs
- 2. Energy Equity country's ability to provide universal and affordable access
- 3. Environmental Sustainability transition of country's energy system



58/100 ENERGY SECURITY NVIRONMENTAL ENERGY SUSTAINABILITY EQUITY 66/100 75/100

World Energy Trilemma Index

Reflects a nation's capacity to meet current and future energy demand reliably, withstand and bounce back swiftly from system shocks with minimal disruption to supplies.

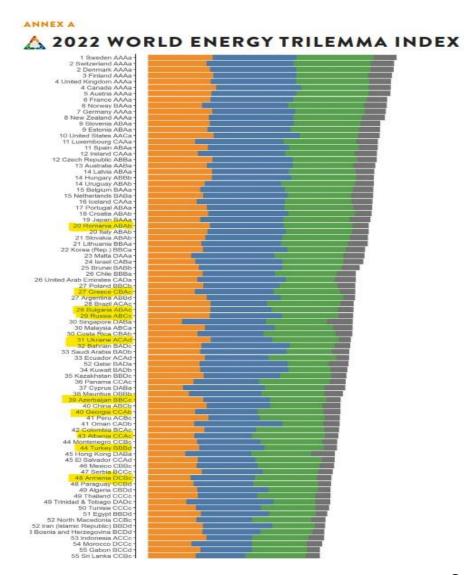
Assesses a country's ability to provide universal access to affordable, fairly priced and abundant energy for domestic and commercial use.

Represents the transition of a country's energy system towards mitigating and avoiding potential environmental harm and climate change impacts.

Source: World Energy Council

2022 World Energy Trilemma Index





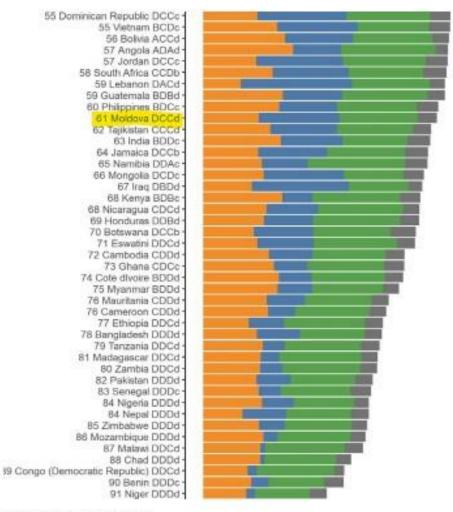
Top ranking countries are: Sweden, Switzerland, Denmark, Finland, UK and Canada.

How do BSTDB Countries compare:

- Romania (20) ranks highest of BSTDB Countries
- Followed by Greece (27), Bulgaria (28), Russia (29), Ukraine (31), Azerbaijan (39), Georgia (40), Albania (43), Turkey (44), Armenia (48), and Moldova (61)

2022 World Energy Trilemma Index - 2





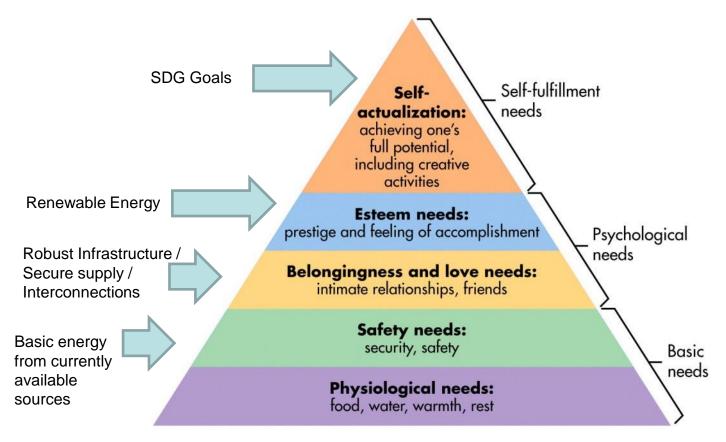
Source: World Energy Council

Maslow's Hierarchy applied to Energy



Applying Maslow's Hierarchy to Energy:

- 1. Developing Countries still fulfilling basic needs
- 2. As more developed increase focus on Renewables
- 3. Only most developed can focus on SDGs



Trilemma Conclusions



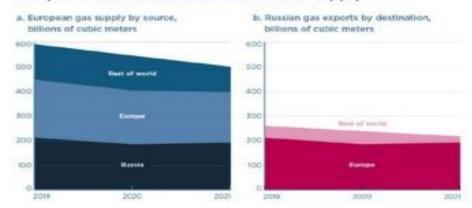
- Europe was balanced but recent gas & energy shocks changed that. Need for more coordination
- BSEC Countries primarily focused on Basic Needs & Security of Supply / Connectivity with some Renewables. Affordability is key.
- Not all BSEC Countries at same stage of Maslow's Hierarchy as applied to Energy. But changes are forcing acceleration.



The Black Sea Region: Energy Security and Vulnerability



Europe's Gas Market Relies on Russian Supply



Sources: BP Statistical Review of World Energy 2020 and 2021, Bloomberg. ENTSOG, European Commission, Eurostat, Gazprom, IEA

Russian pipeline gas exports to the European Union

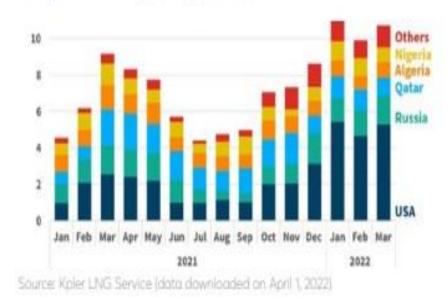


Source: Gazprom, Actual Supplies to the European Union

- Recent energy crisis is forcing changes
- Reducing reliance on Russian gas
- Actively seeking alternative sources of supply

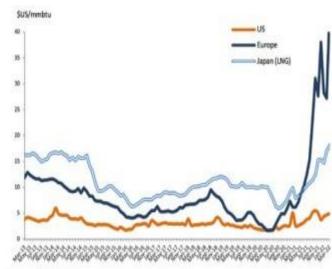


European LNG imports by source



Natural Gas Prices

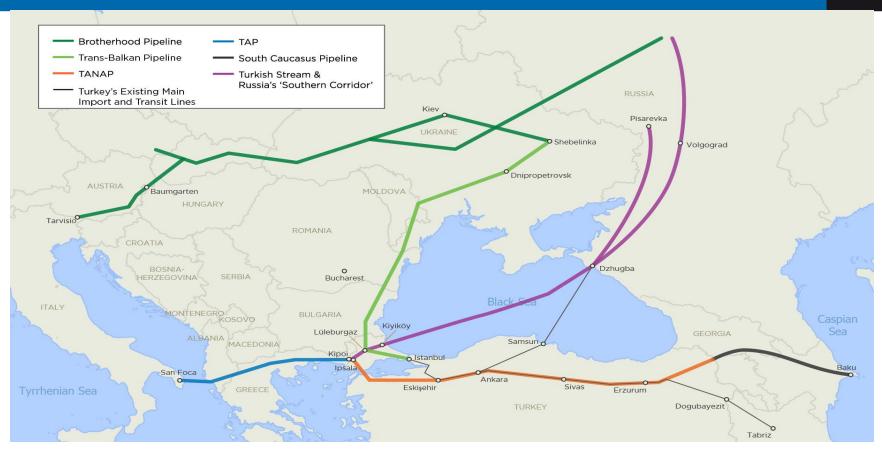
Source: World Bank



- Increase of LNG imports
- Natural Gas price shocks are unbalanced

Black Sea Region: Piped Gas Supply





The SGC and the Turkish Stream were to diversify supply routes.

Black Sea Region - Gas Interconnectors





- Connectivity is paramount as it allows for diversity of supply routes.
- In SEE & Black Sea region, the development of ancillary gas infrastructure and regional market integration are if particular importance Gas will be further diversified into the Balkans and Central Europe.



LNG Terminals in SE Europe

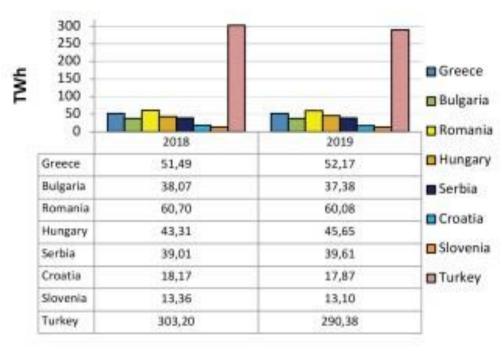


Source: IENE study "South East Europe Energy Outlook 2016/2017", Athens, 2017

LNG as an alternative to pipe gas has become more important



Electricity Demand in SEE Markets (2018 - 2019)



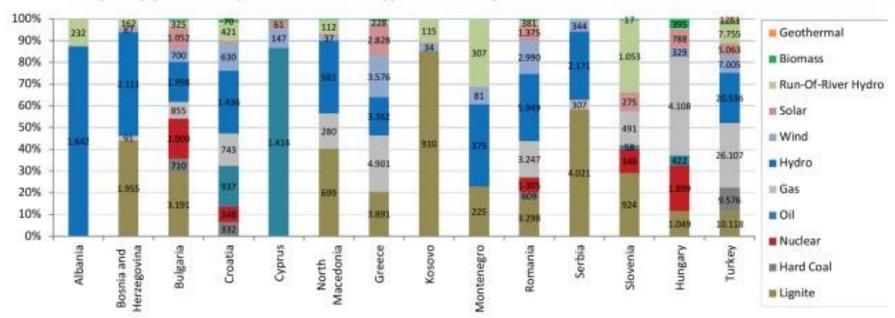
- Electricity Demand is growing
- Turkey by far greatest Demand

Sources: ENTSOE, YTBS

Greece's Electricity Demand does not include demand in the non-interconnected islands



Installed Capacity per Country and Production Type in SE Europe (MW) (2019)

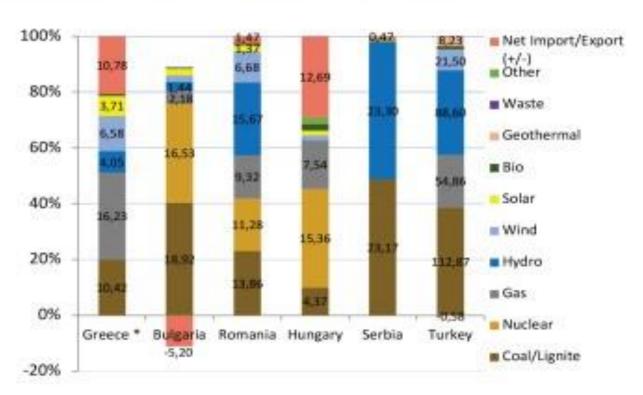


Sources: IENE, ENTSOE, Republic of Cyprus, Ministry of Innovation and Technology of Hungary

Though many moving towards Renewable sources, many still rely on fossil fuels



Electricity Mix in SEE Markets (TWh) (2019)

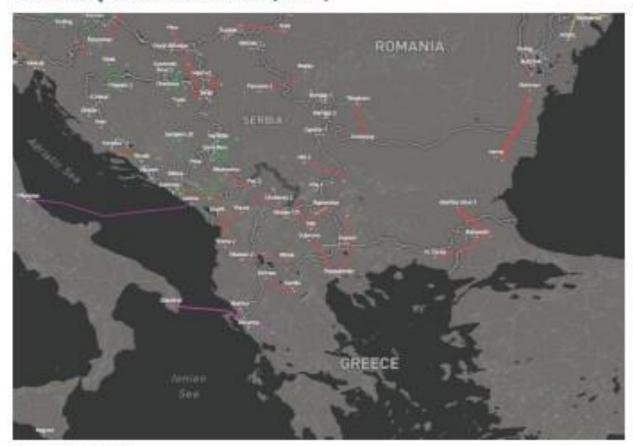


Electricity mix of Greece does not include power generation in non-interconnected islands

Sources: ENTSOE, IPTO, YTBS:



Cross-border Power Interconnections Between SEE and Peripheral Countries (2019)



Source: ENTSOE



Power Exchanges in SE Europe and PX Products Offered

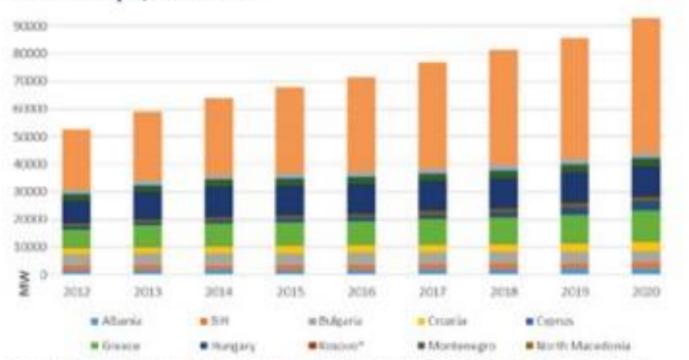
Sources: IBEX, CROPEX, HENEX, HUPX, OPCOM, SEEPEX, BSP South Pool, EXIST, Shah D. et al. (2020)

Country Bulgaria	Power Exchanges		Year of Establishment	DAM	IDM	REC	Additional exchange product
	IBEX	IBEX	2014	1	1		Centralized market for bilateral contracts
Croatia	CROPEX C	ROP ⇒	2014	1	1	-	2
Greece	HENEX	EnE×	2018	1	4		Forward Market
Hungary	HUPX 6	hupx	2007	1	1		•
Romania	орсом	≥<	2000	1	~	1	Universal service market and green certificates markert
Serbia	SEEPEX	SEEPEX	2015	~	1.7	470	Forward market
Slovenia	BSP South Pool	5	2008	1	1		Long term auction
Turkey	EXIST (EPIAS)	EXIST	2015	1	1	3	Balancing power market and ancillary services market





Total installed capacity of RES systems by country in SE Europe, 2012-2021



Note: "Kosovo is presented separately without prejudice to positions on status and in line with the United Nations Security Council Resolution 1244 (1999) Source: IRENA



Recent Events



- Conflict in Ukraine has dramatically changed the dynamic. It exposed the vulnerabilities in Europe and sparked a global energy crisis.
- Increased unpredictability and volatility in energy commodity and regulatory markets
- Increased Risks in Energy driven by systematic factors (e.g. current situation in Ukraine, market supply and demand, etc.) rather than unsystematic (company specific) or regulatory risks.
- Focus on alternative sources of supply, restarting closed power plants, focus on Renewables and possibly Nuclear.



The BSTDB and Activities in Energy

BSTDB Members Countries



Overview of Greater Black Sea Region

Romania

Capital: Bucharest Population: 21.4m GDP: \$169bn GDP per cap.: \$7,905

Bulgaria

Capital: Sofia
Population: 7.3m
GDP: \$54.3bn
GDP per cap.: \$7,243

Albania

Capital: Tirana
Population: 3.2m
GDP: \$12.4bn
GDP per cap.: \$3,845

Moldova

Capital: Chisinau Population: 3.6m GDP: \$7.3bn GDP per cap.: \$2,038

Ukraine

Capital: Kiev
Population: 45.6m
GDP: \$176bn
GDP per cap.: \$3,864

C×

Black Sea Region

Population: 327m GDP: \$3,594bn Weighted av. GDP per cap.: \$10,979

Russia

Capital: Moscow Population: 143.1m GDP: \$2,007bn GDP per cap.: \$14,027

Georgia

Capital: Tbilisi
Population: 4.5m
GDP: \$15.8bn
GDP per cap.: \$3,520

Greece

Capital: Athens
Population: 11.4m
GDP: \$249bn
GDP per cap.: \$21,799

Turkey

Capital: Ankara
Population: 74.7m
GDP: \$789bn
GDP per cap.: \$10,561

Armenia

Capital: Yerevan
Population: 3.3m
GDP: \$9.9bn
GDP per cap.: \$3,027

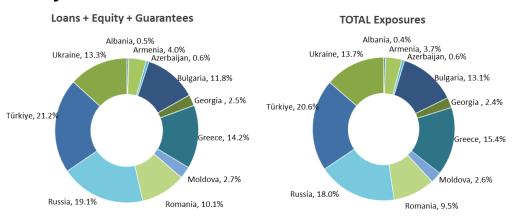
Azerbaijan

Capital: Baku
Population: 9.2m
GDP: \$68.7bn
GDP per cap.: \$7.442

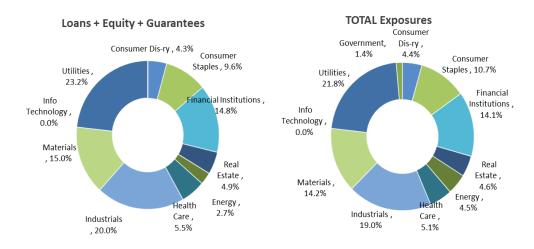
Portfolio Across Countries and Sectors



Portfolio by Country



Portfolio by Sector



2



BSTDB Energy Portfolio

BSTDB Energy Portfolio Conclusions



- BSEC Countries focused on basic needs & security of supply
- Carbon usage still high (gas, oil, coal)
- RES growing from very low base
- RES primarily financed with State and MDB support

Bulgaria Energy Holding (Bulgaria)





Project Total: EUR 450 m
Cost BSTDB: EUR 50 m

Borrower Bulgarian Energy Holding

Term 5 years

Sector Utilities

Summary Participation in the tap issue

of their June 2018 EUR 400m Eurobond issue. The funds will be used for their ongoing capital investment program.

EnergoPro (Bulgaria)



Project Cost

Total: EUR 370 m BSTDB: EUR 42 m

Borrower

EnergoPro

Term

5 years

Sector

Utilities

Summary

Participation in the primary bond issue as an anchor investor to finance the ongoing improvement and developments of the electricity grid and metering system and of the other markets of EnergoPro operations.

Energean Oil & Gas (Greece)





Project Cost

BSTDB: EUR 90m

Borrower

Energean Oil & Gas

Term

8 years

Sector

Natural Resources

Summary

Support the company's existing oil development programme to access additional oil reserves in the Prinos, Prinos North and Epsilon operating oil fields, located offshore Greece (Prinos-Kavala Basin).

Eurohold (Bulgaria)





Project Cost Total: EUR 360 m

BSTDB: EUR 50 m

Borrower Eurohold

Term 5 years

Sector Utilities

Summary BSTDB participated in an investment

regarding the acquisition of CEZ's assets in Bulgaria and/or refinancing

of the existing debt.

Gurmat Geothermal Power Plant (Turkey)



Project Cost BSTDB: USD 1b

Borrower Gurmat Electric Uretim

Term 15 years

Sector Energy

Summary Financing of the construction and operation of

170MW geothermal power plant southwestern Turkey



Galnaftogaz (Ukraine)





Project Cost Total: USD 220 m BSTDB: USD 20 m

Borrower Concern Galnaftogaz

Term 7 years

Sector Utilities

Summary CAPEX program and expansion of

the Borrower's gas filling stations network in Ukraine

Ingulets Solar PV (Ukraine)





Project Cost

Total: EUR 56 m **BSTDB: EUR** 19.5 m

Borrower

Ingulets Solar PV

Term

10 years

Sector

Renewable Energy

Summary

Development, construction and operation of an up to 58 MW solar power plant project Ingulets, to be located in the Mykolvyiv region in Southern part of

Ukraine.

PPC S.A (Greece)





Project Cost Total: EUR 1.7 b

BSTDB: EUR 160 m

Beneficiary PPC

Term 5 years

Sector Energy / Utility

Summary Corporate Loan for financing

PPC's capital expenditure program for the period 2019-2020 which is expected for its

electricity distribution

networks.

Rengy Bioenergy Solar PV (Ukraine)





Project Cost

Total: EUR 53 m BSTDB: EUR 18.5 m

Borrower

Rengy Bioenergy Solar PV

Term

10 Years

Sector

Renewable Energy

Summary

Development, construction and operation of three solar parks of total capacity of 47 MW: (i) Afanasievka of 14 MW, (ii) Taborovka of 16 MW and (iii) Tokarivka of 17 MW,

located in the Mykolaiv region in Southern part of

Ukraine



Syvash Wind (Ukraine)





Project Cost

Total: EUR 390 m BSTDB: EUR 30 m

Borrower

Syvash Wind

Term

10 year

Sector

Renewable Energy

Summary

Development, construction and operation of the wind park of total capacity of 250 MW, to be located in the Kherson region in Southern part of Ukraine

Thank you



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